# CONDENSED INTERIM FINANCIAL STATEMENTS FOR HALF YEARENDED DECEMBER 31, 2012



### FRONTIER CERAMICS LIMITED

### **VISION & MISSION STATEMENT**

### **VISION STATEMENT**

To become an industry leader through our FORTE Brand by offering the best innovative and quality products at competitive prices.

### **MISSION STATEMENT**

### **OUR MISSION IS:**

- Deliver unparallel value to stakeholders and continually striving to exceed the customers' expectations by developing the innovative solutions
- Treat our employees fairly so that they feel as a family member in the company
- Earn reasonable return for profits and growth of the company in order to provide the shareholders reasonable return on their investments in the company
- Special emphasis on workforce, health, safety, environment and contribution to the national economic development

### **COMPANY INFORMATION**

#### **BOARD OF DIRECTORS**

Mr. Omer Khalid Chief Executive Officer

Ms. Sana Khalid Director
Mrs. Shazia Khalid Director
Mrs. Hameeda Khalid Director
Ms. Farhat Director
Mrs. Pervez Aslam Director
Mr. Raja Ghazanfar Director

**Audit Committee** 

Mrs. Shazia Khalid Chairperson
Mrs. Hameeda Khalid Member
Mr. Raja Ghazanfar Member

### **Human Resource & Remuneration Committee**

Mrs. Pervez Aslam Chairperson
Mr. Omer Khalid Member
Ms. Farhat Member

### **Chief Operating Officer**

Mr. Nadeem Khalid

#### **Chief Financial Officer**

Khawaja Mushtaq Ahmed FCA,ACIS

### **Company Secretary**

Mr. Fazal-e-Khaliq

#### **Bankers**

Bank Alflah Limited

Standard Chartered Bank Limited

Silk Bank Limited Faysal Bank Limited Allied Bank Limited

### **Auditors**

M/S BDO Ebrahim & Co Chartered Accountants 4th Floor, Saeed Plaza, 22 East, Jinnah Avenue, Blue Area, Islamabad.

### **Legal Advisor**

Ishtiaq Ahmed (Advocate & Legal Consultant)
Flat No. 42, Block C, 2nd Floor, Cantonment Plaza,
Saddar Road. Peshawar Cantt.

### **Registrar and Share Transfer Office**

M/S Saeed Methani Mushtaq & Co Suite # 23-C, Block B, 2nd Floor, Cantonment Plaza, Fakhr-e-Alam Road, Peshawar Cantt. Ph. 091-5275628

### **Head Office/Registered Office**

29-Industrial Estate, Jamrud Road, Peshawar Ph: 091-5891470-79, Fax: 091-5830290

#### **Lahore Sales Office**

VIP Estate, Pearl Plaza, Shahjamal Morh, 174-Ferozpur Road, Lahore, Ph. 042-37525277

#### Website

www.forte.com.pk

FRONTIER CERAMICS LIMITED
DIRECTORS' REPORT TO THE SHAREHOLDERS

Dear Shareholders:

The Board of Directors is pleased to present the un-audited financial statements duly reviewed by our

external auditors for the half year ended December 31, 2012

A brief review of the company's performance for the period with the corresponding period of the last

year is as under:

Sales - Net at Rs. 147.62m lower by 13.02% vs. previous Rs. 169.71m

• Gross Profit at Rs. 7.89m lower by 76.60% vs. previous Rs. 33.71m

• Operating Profit/(Loss) at Rs. (2.96)m lower by Rs 112.73%vs previous profit Rs. 23.24m

• Earnings/(Loss) per Share decreased to Rs. (0.18)vs. previous. 3.16m

Gross profit reduction is mainly due to exceptionally high production losses/wastages as compared to previous period mainly due to old plant's technical difficulties which accelerated the repair and

maintenance cost of the production. Additionally, due to low gas pressure and frequent unscheduled load shedding, diesel consumption for electric generation and LPG cost increased many folds during the

period which could not be passed on to customers as the sale price per square meter remained

stagnant. Production during the period remained below the satisfactory level due to frequent

breakdowns.

Company is having liquidity constrains and management foresees that once the subscription money against the right shares is raised after approval of SECP, major repair and maintenance of the plant will

be carried out to overcome the operational difficulties of the plant and by installing of a new plant which is capable of producing different sizes of wall and floor tiles, financial and operational performance of the Company will improve in future. Meanwhile, steps have been initiated to reduce

the production losses to the minimum and your management is confident to succeed in its efforts to

continue the Company as a going concern.

As regards auditors' qualification regarding the gratuity, company is in planning now to introduce the staff retirement benefits scheme as the company has fully relieved during the last year from its financial

commitments with the creditors banks under settlement agreement dated June 26, 2008.

In the present economic conditions, the directors consider the financial and operational performance of

the Company for the half year under review to be satisfactory.

Peshawar:

Dated: 28<sup>th</sup> February, 2013

Omer Khalid
Chief Executive

Page 03

### INDEPENDENT AUDITORS REPORT ON REVIEW OF CONDENSED INTERIM FINANCIAL INFORMATION TO THE MEMBERS

#### Introduction

We have reviewed the accompanying condensed interim balance sheet of **FRONTIER CERAMICS LIMITED** ("the Company") as at December 31, 2012 and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement, condensed interim statement of changes in equity and notes to the accounts for the half year then ended (herein after referred as the "interim financial information"). Management is responsible for the preparation and presentation of this interim financial information in accordance with approved accounting standards as applicable in Pakistan. Our responsibility is to express a conclusion on this interim financial information based on our review.

### Scope of Review

We conducted our review in accordance with the International standard on Review Engagements 2410, "Review of Interim Financial Information performed by the Independent Auditor of the Entity." A review of interim financial information consist of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

The Company has not accounted for any provision against staff retirement benefits in terms of gratuity or provident fund or both as per the requirement of sub clause (6) of clause (12) of Schedule to The Industrial & Commercial Employment (Standing Orders) Ordinance, 1968. The estimated value of this liability in term of gratuity amounts to Rs. 12 million as at December 31, 2012.

Based on our review, with the exception of the matters described in the preceding paragraphs, nothing has come to our attention that causes us to believe that the accompanying interim financial information as at and for the six months period ended December 31, 2012 is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan. The figures for the quarter ended December 31, 2012 and December 31, 2011 in the condensed interim profit and loss account and condensed interim statement of comprehensive income have not been reviewed and we do not express a conclusion on them.

Without further qualifying our opinion, we draw attention to the following matters:

a) Note 1.2 in the interim financial information which indicates that the Company's accumulated losses exceeds its share capital by Rs. 52.9 million as at December 31, 2012 and as of that date; Company's current liabilities exceeded its current assets by Rs. 231.7 million. These conditions, along with other matters as set forth in Note 1.2, indicate the existence of a

- material uncertainty that may cast significant doubt about the Company's ability to continue as a going concern.
- b) The ultimate outcome of the matter as explained in Note 9.1.1 to the accompanying interim financial information cannot presently be determined and, hence, pending the resolution of the matters in question, no provision has been made by the Company in the accompanying interim financial information for any liability that may arise as a result of the said matters.

**ISLAMABAD** 

**CHARTERED ACCOUNTANTS** 

**DATED:** February 28, 2013 Engagement Partner: Abdul Qadeer

### FRONTIER CERAMICS LIMITED CONDENSED INTERIM BALANCE SHEET (UN-AUDITED) AS AT DECEMBER 31, 2012

|  |      | December 31,<br>2012<br>Rupees        | June 30,<br>2012<br>Rupees |
|--|------|---------------------------------------|----------------------------|
|  | Note | <b>Un-audited</b>                     | Audited                    |
| ASSETS                                 |      |                                       |                            |
| NON CURRENT ASSETS                     |      |                                       |                            |
| Property, plant and equipment          | _    | 500 <b>202 2</b> 00                   |                            |
| Operating fixed assets                 | 6    | 608,303,200                           | 632,785,637                |
| Capital work in progress               |      | 147,604,282                           | 136,003,386                |
| Long term deposits                     |      | 1,513,450<br>757,420,932              | 1,513,450                  |
| CURRENT ASSETS                         |      | 757,420,932                           | 770,302,473                |
| Stores, spares and loose tools         |      | 14,620,649                            | 12,512,447                 |
| Stock in trade                         |      | 48,262,187                            | 51,667,777                 |
| Trade debts                            |      | 2,492,384                             | 2,822,833                  |
| Advances                               |      | 9,979,877                             | 13,289,947                 |
| Short term deposits & prepayments      |      | -                                     | 102,020                    |
| Taxation - net                         |      | 3,865,958                             | 2,483,118                  |
| Cash and bank balances                 |      | 7,070,604                             | 2,317,528                  |
|  |      | 86,291,659                            | 85,195,670                 |
| TOTAL ASSETS                           |      | 843,712,591                           | 855,498,143                |
| EQUITY AND LIABILITIES                 |      |                                       |                            |
| SHARE CAPITAL AND RESERVES             |      |                                       |                            |
| Share capital                          | 7    | 77,412,000                            | 77,412,000                 |
| Accumulated loss                       |      | (130,332,919)                         | (141,190,921)              |
|  |      | (52,920,919)                          | (63,778,921)               |
| SURPLUS ON REVALUATION OF FIXED ASSETS |      | 374,062,395                           | 386,346,422                |
| NON CURRENT LIABILITIES                |      |                                       |                            |
| Long term financing                    |      | 89,180,130                            | 89,180,130                 |
| Long term deposits                     |      | 576,000                               | 576,000                    |
| Deferred taxation                      |      | 114,815,208                           | 118,002,831                |
|  |      | 204,571,338                           | 207,758,961                |
| CURRENT LIABILITIES                    |      | · · · · · · · · · · · · · · · · · · · |                            |
| Trade and other payables               |      | 197,106,285                           | 204,528,910                |
| Mark up accrued                        |      | 2,351,980                             | 2,101,259                  |
| Short term borrowings                  |      | 4,415,237                             | 4,415,237                  |
| Current portion of long term financing | 8    | 114,126,275                           | 114,126,275                |
|  |      | 317,999,777                           | 325,171,681                |
| CONTINGENCIES AND COMMITMENTS          | 9    | <u> </u>                              |                            |
| TOTAL EQUITY AND LIABILITIES           |      | 843,712,591                           | 855,498,143                |

The annexed notes from 1 to 13 form an integral part of these condensed interim financial statements.

### FRONTIER CERAMICS LIMITED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE HALF YEAR ENDED DECEMBER 31, 2012

|   |      | Half Year Ended<br>December 31, |             | Quarter E<br>Decembe |             |
|---|------|---------------------------------|-------------|----------------------|-------------|
|   |      | 2012                            | 2011        | 2012                 | 2011        |
|   | Note | <u> </u>                        | Rupee       | es                   |             |
| Sales - net                             |      | 147,623,833                     | 169,717,104 | 87,419,386           | 74,609,352  |
| Cost of sales                           | _    | 139,737,750                     | 136,011,286 | 81,301,913           | 66,395,280  |
| Gross profit                            | _    | 7,886,083                       | 33,705,818  | 6,117,473            | 8,214,072   |
| Distribution cost                       |      | 1,730,497                       | 1,941,935   | 858,869              | 898,822     |
| Administrative expenses                 |      | 6,630,640                       | 6,444,674   | 3,616,702            | 2,958,008   |
| Other operating expenses                | _    | 2,483,776                       | 2,078,279   | 2,414,250            | 2,033,779   |
| Operating (loss) / profit               | _    | (2,958,830)                     | 23,240,930  | (772,348)            | 2,323,463   |
| Finance cost                            | _    | 916,699                         | 690,469     | 530,813              | 511,960     |
| (Loss) / profit before taxation         | _    | (3,875,529)                     | 22,550,461  | (1,303,161)          | 1,811,503   |
| Taxation:                               |      |                                 |             |                      |             |
| -current                                |      | 738,119                         | 1,697,171   | 437,097              | 746,094     |
| -deferred                               | _    | (3,187,623)                     | (3,572,470) | (1,537,623)          | (3,672,518) |
| (Loss) / profit after taxation          | =    | (1,426,025)                     | 24,425,760  | (202,635)            | 4,737,927   |
| (Loss) / earnings per share - basic and |      |                                 |             |                      |             |
| diluted                                 | 10   | (0.18)                          | 3.16        | (0.03)               | 0.61        |

The annexed notes from 1 to 13 form an integral part of these condensed interim financial statements.

### FRONTIER CERAMICS LIMITED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE HALF YEAR ENDED DECEMBER 31, 2012

|  | Half Year Ended<br>December 31, |            | Quarter ended<br>December 31, |           |
|--|---------------------------------|------------|-------------------------------|-----------|
|  | 2012                            | 2011       | 2012                          | 2011      |
|  | -                               | Rup        | oees —                        |           |
| (Loss) / profit after taxation                     | (1,426,025)                     | 24,425,760 | (202,635)                     | 4,737,927 |
| Other comprehensive income                         | -                               | -          | -                             | -         |
| Total comprehensive (loss) / income for the period | (1,426,025)                     | 24,425,760 | (202,635)                     | 4,737,927 |

Surplus arising on revaluation of assets has been reported in accordance with the requirements of the Companies Ordinance, 1984 in the separate account below equity.

The annexed notes from 1 to 13 form an integral part of these condensed interim financial statements.

### FRONTIER CERAMICS LIMITED CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE HALF YEAR ENDED DECEMBER 31, 2012

| CASH FLOWS FROM OPERATING ACTIVITIES  |  | Half Year    | Half Year Ended |  |  |
|---|--|--------------|-----------------|--|--|
| Rupees         Rupees           CASH FLOWS FROM OPERATING ACTIVITIES         (3,875,529)         22,550,462           Adjustment for:         20,606,908         48,818,373           Depreciation         24,482,437         26,267,911           Profit before working capital changes         20,606,908         48,818,373           Changes in working capital:         Storease / (increase) in current assets           Stores, spares and loose tools         (2,108,202)         (1,459,394)           Stock in trade         3,405,590         (808,039)           Trade debts         330,449         (2,279,334)           Advances         3,310,070         1,369,066           Short term deposits & prepayments         102,020         (2,585,219)           Other receivable         -         (1,593,133)           Increase / (decrease) in current liabilities         (7,422,625)         9,916,784           Mark up accrued         250,721         287,017           Cash generated from operations         18,474,931         51,666,121           Taxes paid         (2,120,959)         (3,010,672)           Net cash generated from operating activities         16,353,972         48,655,449           CASH FLOWS FROM INVESTING ACTIVITIES           Ret c   |  | Decembe      | r 31,           |  |  |
| CASH FLOWS FROM OPERATING ACTIVITIES  |  | 2012         | 2011            |  |  |
| CLOSS)/Profit before taxation   |  | Rupees       | Rupees          |  |  |
| Adjustment for:   Depreciation  | CASH FLOWS FROM OPERATING ACTIVITIES               |              |                 |  |  |
| Depreciation         24,482,437         26,267,911           Profit before working capital changes         20,606,908         48,818,373           Changes in working capital:         Decrease / (increase) in current assets           Stores, spares and loose tools         (2,108,202)         (1,459,394)           Stock in trade         3,405,590         (808,039)           Trade debts         33,10,070         1,369,066           Short term deposits & prepayments         102,020         (2,585,219)           Other receivable         -         (1,593,133)           Increase / (decrease) in current liabilities         7         (1,593,133)           Increase / (decrease) in current liabilities         2,50,721         287,017           Trade and other payables         (7,422,625)         9,916,784           Mark up accrued         250,721         287,017           Cash generated from operations         18,474,931         51,666,121           Taxes paid         (2,120,959)         (3,010,672)           Net cash generated from operating activities         16,353,972         48,655,449           CASH FLOWS FROM INVESTING ACTIVITIES           Ret cash used in investing activities         (11,600,896)         (34,234,748)           Net cash used in financing activit  | (Loss)/Profit before taxation                      | (3,875,529)  | 22,550,462      |  |  |
| Profit before working capital changes         20,606,908         48,818,373           Changes in working capital:         Decrease / (increase) in current assets           Stores, spares and loose tools         (2,108,202)         (1,459,394)           Stock in trade         3,405,590         (808,039)           Trade debts         330,449         (2,279,334)           Advances         3,310,070         1,369,066           Short term deposits & prepayments         102,020         (2,585,219)           Other receivable         -         (1,593,133)           Increase / (decrease) in current liabilities         7,422,625)         9,916,784           Mark up accrued         250,721         287,017           Cash generated from operations         18,474,931         51,666,121           Taxes paid         (2,120,959)         (3,010,672)           Net cash generated from operating activities         16,353,972         48,655,449           CASH FLOWS FROM INVESTING ACTIVITIES         Addition to capital work in progress         (11,600,896)         (34,234,748)           Net cash used in investing activities         -         (15,254,037)           Net cash used in financing activities         -         (15,254,037)           Net cash used in financing activities         -         (15,25   | Adjustment for:                                    |              |                 |  |  |
| Changes in working capital:   Decrease / (increase) in current assets   | Depreciation                                       | 24,482,437   | 26,267,911      |  |  |
| Decrease / (increase) in current assets   Stores, spares and loose tools   C2,108,202   (1,459,394)     Stock in trade   3,405,590   (808,039)     Trade debts   330,449   (2,279,334)     Advances   3,310,070   1,369,066     Short term deposits & prepayments   102,020   (2,585,219)     Other receivable   - (1,593,133)     Increase / (decrease) in current liabilities   102,020   (2,585,219)     Trade and other payables   7,422,625   9,916,784     Mark up accrued   250,721   287,017     Cash generated from operations   18,474,931   51,666,121     Taxes paid   (2,131,977)   2,847,748     Cash generated from operating activities   16,353,972   48,655,449     CASH FLOWS FROM INVESTING ACTIVITIES     Addition to capital work in progress   (11,600,896)   (34,234,748)     CASH FLOWS FROM FINANCING ACTIVITIES     Repayment of long term loan financing   - (15,254,037)     Net cash used in financing activities   - (15,254,037)     Net cash used in financing activities   - (15,254,037)     Net increase / (decrease) in cash and cash equivalents   4,753,076   (833,336)     Cash and cash equivalents at the beginning of the period   2,317,528   3,607,388   | Profit before working capital changes              | 20,606,908   | 48,818,373      |  |  |
| Stores, spares and loose tools         (2,108,202)         (1,459,394)           Stock in trade         3,405,590         (808,039)           Trade debts         330,449         (2,279,334)           Advances         3,310,070         1,369,066           Short term deposits & prepayments         102,020         (2,585,219)           Other receivable         -         (1,593,133)           Increase / (decrease) in current liabilities         -         (1,593,133)           Trade and other payables         (7,422,625)         9,916,784           Mark up accrued         250,721         287,017           Cash generated from operations         18,474,931         51,666,121           Taxes paid         (2,131,977)         2,847,748           Net cash generated from operating activities         16,353,972         48,655,449           CASH FLOWS FROM INVESTING ACTIVITIES           Addition to capital work in progress         (11,600,896)         (34,234,748)           Net cash used in investing activities         (11,600,896)         (34,234,748)           CASH FLOWS FROM FINANCING ACTIVITIES           Repayment of long term loan financing         -         (15,254,037)           Net cash used in financing activities         -         (15,254,037)   | Changes in working capital:                        |              |                 |  |  |
| Stock in trade         3,405,590         (808,039)           Trade debts         330,449         (2,279,334)           Advances         3,310,070         1,369,066           Short term deposits & prepayments         102,020         (2,585,219)           Other receivable         -         (1,593,133)           Increase / (decrease) in current liabilities         -         (1,593,133)           Increase / (decrease) in current liabilities         -         (2,585,219)           Trade and other payables         (7,422,625)         9,916,784           Mark up accrued         250,721         287,017           Cash generated from operations         18,474,931         51,666,121           Taxes paid         (2,120,959)         (3,010,672)           Net cash generated from operating activities         16,353,972         48,655,449           CASH FLOWS FROM INVESTING ACTIVITIES           Addition to capital work in progress         (11,600,896)         (34,234,748)           Net cash used in investing activities         (11,600,896)         (34,234,748)           CASH FLOWS FROM FINANCING ACTIVITIES           Repayment of long term loan financing         -         (15,254,037)           Net cash used in financing activities         -         (15,254,037) <td>Decrease / (increase) in current assets</td> <td></td> <td></td>  | Decrease / (increase) in current assets            |              |                 |  |  |
| Trade debts         330,449         (2,279,334)           Advances         3,310,070         1,369,066           Short term deposits & prepayments         102,020         (2,585,219)           Other receivable         -         (1,593,133)           Increase / (decrease) in current liabilities         -         (1,593,133)           Increase / (decrease) in current liabilities         250,721         287,017           Adark up accrued         250,721         287,017           Cash generated from operations         18,474,931         51,666,121           Taxes paid         (2,120,959)         (3,010,672)           Net cash generated from operating activities         16,353,972         48,655,449           CASH FLOWS FROM INVESTING ACTIVITIES         Addition to capital work in progress         (11,600,896)         (34,234,748)           Net cash used in investing activities         (11,600,896)         (34,234,748)           CASH FLOWS FROM FINANCING ACTIVITIES         Cash sused in financing activities         -         (15,254,037)           Net cash used in financing activities         -         (15,254,037)           Net cash used in financing activities         -         (15,254,037)           Net increase / (decrease) in cash and cash equivalents         4,753,076         (833,336)   | Stores, spares and loose tools                     | (2,108,202)  | (1,459,394)     |  |  |
| Advances 3,310,070 1,369,066 Short term deposits & prepayments 102,020 (2,585,219) Other receivable - (1,593,133) Increase / (decrease) in current liabilities Trade and other payables (7,422,625) 9,916,784 Mark up accrued 250,721 287,017  Cash generated from operations 18,474,931 51,666,121 Taxes paid (2,120,959) (3,010,672) Net cash generated from operating activities 16,353,972 48,655,449  CASH FLOWS FROM INVESTING ACTIVITIES Addition to capital work in progress (11,600,896) (34,234,748) Net cash used in investing activities (11,600,896) (34,234,748)  CASH FLOWS FROM FINANCING ACTIVITIES Repayment of long term loan financing - (15,254,037) Net cash used in financing activities - (15,254,037) Net cash used in financing activities 4,753,076 (833,336) Cash and cash equivalents at the beginning of the period 2,317,528 3,607,388   | Stock in trade                                     | 3,405,590    | (808,039)       |  |  |
| Short term deposits & prepayments         102,020         (2,585,219)           Other receivable         -         (1,593,133)           Increase / (decrease) in current liabilities         -         (1,593,133)           Trade and other payables         (7,422,625)         9,916,784           Mark up accrued         250,721         287,017           Cash generated from operations         18,474,931         51,666,121           Taxes paid         (2,120,959)         (3,010,672)           Net cash generated from operating activities         16,353,972         48,655,449           CASH FLOWS FROM INVESTING ACTIVITIES         (11,600,896)         (34,234,748)           Net cash used in investing activities         (11,600,896)         (34,234,748)           CASH FLOWS FROM FINANCING ACTIVITIES         (11,600,896)         (34,234,748)           Repayment of long term loan financing         -         (15,254,037)           Net cash used in financing activities         -         (15,254,037)           Net cash used in financing activities         -         (15,254,037)           Net increase / (decrease) in cash and cash equivalents         4,753,076         (833,336)           Cash and cash equivalents at the beginning of the period         2,317,528         3,607,388  | Trade debts  | 330,449      | (2,279,334)     |  |  |
| Other receivable Increase / (decrease) in current liabilities         - (1,593,133)           Increase / (decrease) in current liabilities         - (1,593,133)           Trade and other payables         (7,422,625)         9,916,784           Mark up accrued         250,721         287,017           Cash generated from operations         18,474,931         51,666,121           Taxes paid         (2,120,959)         (3,010,672)           Net cash generated from operating activities         16,353,972         48,655,449           CASH FLOWS FROM INVESTING ACTIVITIES           Addition to capital work in progress         (11,600,896)         (34,234,748)           Net cash used in investing activities         (11,600,896)         (34,234,748)           CASH FLOWS FROM FINANCING ACTIVITIES           Repayment of long term loan financing         -         (15,254,037)           Net cash used in financing activities         -         (15,254,037)           Net cash used in financing activities         -         (15,254,037)           Net increase / (decrease) in cash and cash equivalents         4,753,076         (833,336)           Cash and cash equivalents at the beginning of the period         2,317,528         3,607,388  | Advances   | 3,310,070    | 1,369,066       |  |  |
| Increase / (decrease) in current liabilities   Trade and other payables   (7,422,625)   9,916,784   250,721   287,017   (2,131,977)   2,847,748   (2,131,977)   2,847,748   (2,131,977)   2,847,748   (2,120,959)   (3,010,672) | Short term deposits & prepayments                  | 102,020      | (2,585,219)     |  |  |
| Increase / (decrease) in current liabilities   Trade and other payables   (7,422,625)   9,916,784   250,721   287,017   (2,131,977)   2,847,748   (2,131,977)   2,847,748   (2,131,977)   2,847,748   (2,120,959)   (3,010,672) | Other receivable                                   | -            | (1,593,133)     |  |  |
| Mark up accrued         250,721         287,017           Cash generated from operations         18,474,931         51,666,121           Taxes paid         (2,120,959)         (3,010,672)           Net cash generated from operating activities         16,353,972         48,655,449           CASH FLOWS FROM INVESTING ACTIVITIES           Addition to capital work in progress         (11,600,896)         (34,234,748)           Net cash used in investing activities         (11,600,896)         (34,234,748)           CASH FLOWS FROM FINANCING ACTIVITIES           Repayment of long term loan financing         -         (15,254,037)           Net cash used in financing activities         -         (15,254,037)           Net increase / (decrease) in cash and cash equivalents         4,753,076         (833,336)           Cash and cash equivalents at the beginning of the period         2,317,528         3,607,388   | Increase / (decrease) in current liabilities       |              |                 |  |  |
| Mark up accrued         250,721         287,017           Cash generated from operations         18,474,931         51,666,121           Taxes paid         (2,120,959)         (3,010,672)           Net cash generated from operating activities         16,353,972         48,655,449           CASH FLOWS FROM INVESTING ACTIVITIES           Addition to capital work in progress         (11,600,896)         (34,234,748)           Net cash used in investing activities         (11,600,896)         (34,234,748)           CASH FLOWS FROM FINANCING ACTIVITIES           Repayment of long term loan financing         -         (15,254,037)           Net cash used in financing activities         -         (15,254,037)           Net increase / (decrease) in cash and cash equivalents         4,753,076         (833,336)           Cash and cash equivalents at the beginning of the period         2,317,528         3,607,388   | Trade and other payables                           | (7,422,625)  | 9,916,784       |  |  |
| Cash generated from operations       18,474,931       51,666,121         Taxes paid       (2,120,959)       (3,010,672)         Net cash generated from operating activities       16,353,972       48,655,449         CASH FLOWS FROM INVESTING ACTIVITIES       (11,600,896)       (34,234,748)         Net cash used in investing activities       (11,600,896)       (34,234,748)         CASH FLOWS FROM FINANCING ACTIVITIES       (15,254,037)         Net cash used in financing activities       -       (15,254,037)         Net cash used in financing activities       -       (15,254,037)         Net increase / (decrease) in cash and cash equivalents       4,753,076       (833,336)         Cash and cash equivalents at the beginning of the period       2,317,528       3,607,388   | Mark up accrued                                    | 250,721      | 287,017         |  |  |
| Taxes paid         (2,120,959)         (3,010,672)           Net cash generated from operating activities         16,353,972         48,655,449           CASH FLOWS FROM INVESTING ACTIVITIES <ul></ul>  |  | (2,131,977)  | 2,847,748       |  |  |
| Net cash generated from operating activities  CASH FLOWS FROM INVESTING ACTIVITIES  Addition to capital work in progress Addition to capital work in progress Net cash used in investing activities  CASH FLOWS FROM FINANCING ACTIVITIES  Repayment of long term loan financing Activities  Repayment of long term loan financing Net cash used in financing activities  Net increase / (decrease) in cash and cash equivalents  Cash and cash equivalents at the beginning of the period  16,353,972  48,655,449  48,655,449  48,655,449  41,600,896)  42,234,748)  43,234,748)  43,234,748)  44,753,076  44,753,076  45,254,037)  48,655,449   | Cash generated from operations                     | 18,474,931   | 51,666,121      |  |  |
| CASH FLOWS FROM INVESTING ACTIVITIES  Addition to capital work in progress (11,600,896) (34,234,748)  Net cash used in investing activities (11,600,896) (34,234,748)  CASH FLOWS FROM FINANCING ACTIVITIES  Repayment of long term loan financing - (15,254,037)  Net cash used in financing activities - (15,254,037)  Net increase / (decrease) in cash and cash equivalents 4,753,076 (833,336)  Cash and cash equivalents at the beginning of the period 2,317,528 3,607,388   | Taxes paid   | (2,120,959)  | (3,010,672)     |  |  |
| Addition to capital work in progress  Net cash used in investing activities  CASH FLOWS FROM FINANCING ACTIVITIES  Repayment of long term loan financing  - (15,254,037)  Net cash used in financing activities  - (15,254,037)  Net increase / (decrease) in cash and cash equivalents  Cash and cash equivalents at the beginning of the period  (34,234,748)  (34,234,748)  (34,234,748)  (34,234,748)   | Net cash generated from operating activities       | 16,353,972   | 48,655,449      |  |  |
| Net cash used in investing activities (11,600,896) (34,234,748)  CASH FLOWS FROM FINANCING ACTIVITIES  Repayment of long term loan financing - (15,254,037)  Net cash used in financing activities - (15,254,037)  Net increase / (decrease) in cash and cash equivalents 4,753,076 (833,336)  Cash and cash equivalents at the beginning of the period 2,317,528 3,607,388   | CASH FLOWS FROM INVESTING ACTIVITIES               |              |                 |  |  |
| CASH FLOWS FROM FINANCING ACTIVITIES  Repayment of long term loan financing  - (15,254,037)  Net cash used in financing activities  - (15,254,037)  Net increase / (decrease) in cash and cash equivalents  Cash and cash equivalents at the beginning of the period  2,317,528  3,607,388  | Addition to capital work in progress               | (11,600,896) | (34,234,748)    |  |  |
| Repayment of long term loan financing-(15,254,037)Net cash used in financing activities-(15,254,037)Net increase / (decrease) in cash and cash equivalents4,753,076(833,336)Cash and cash equivalents at the beginning of the period2,317,5283,607,388  | Net cash used in investing activities              | (11,600,896) | (34,234,748)    |  |  |
| Net cash used in financing activities-(15,254,037)Net increase / (decrease) in cash and cash equivalents4,753,076(833,336)Cash and cash equivalents at the beginning of the period2,317,5283,607,388  | CASH FLOWS FROM FINANCING ACTIVITIES               |              |                 |  |  |
| Net cash used in financing activities-(15,254,037)Net increase / (decrease) in cash and cash equivalents4,753,076(833,336)Cash and cash equivalents at the beginning of the period2,317,5283,607,388  | Repayment of long term loan financing              | -            | (15,254,037)    |  |  |
| Net increase / (decrease) in cash and cash equivalents4,753,076(833,336)Cash and cash equivalents at the beginning of the period2,317,5283,607,388  |  | -            |                 |  |  |
| Cash and cash equivalents at the beginning of the period 2,317,528 3,607,388  | _  | 4,753,076    |                 |  |  |
|   |  | 2,317,528    | 3,607,388       |  |  |
|   | Cash and cash equivalents at the end of the period | 7,070,604    | 2,774,052       |  |  |

The annexed notes from 1 to 13 form an integral part of these condensed interim financial statements.

### FRONTIER CERAMICS LIMITED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE HALF YEAR ENDED DECEMBER 31, 2012

|   | Issued,<br>subscribed and<br>paid up capital | Accumulated losses | Total         |
|---|--|--------------------|---------------|
|   |  | Rupees             |               |
| Balance as at July 01, 2011<br>Total comprehensive loss for the half year ended | 77,412,000                                   | (200,121,835)      | (122,709,835) |
| December 31, 2011   | -  | 24,425,761         | 24,425,761    |
| Transfer from surplus on revaluation of   |  |                    |               |
| fixed assets incremental depreciation - net of deferred tax                     | -  | 13,223,803         | 13,223,803    |
| Balance as at December 31, 2011   | 77,412,000                                   | (162,472,271)      | (85,060,271)  |
|   |  |                    |               |
| Balance as at July 01, 2012 Total comprehensive income for the half year ended  | 77,412,000                                   | (141,190,921)      | (63,778,921)  |
| December 31, 2012 Transfer from surplus on revaluation of                       | -  | (1,426,025)        | (1,426,025)   |
| fixed assets incremental depreciation - net of deferred tax                     | _  | 12,284,027         | 12,284,027    |
| Balance as at December 31, 2012   | 77,412,000                                   | (130,332,919)      | (52,920,919)  |

The annexed notes from 1 to 13 form an integral part of these condensed interim financial statements.

## FRONTIER CERAMICS LIMITED NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE HALF YEAR ENDED DECEMBER 31, 2012

### 1 STATUS AND NATURE OF BUSINESS

- 1.1 Frontier Ceramics Limited ("the Company") was incorporated in July 1982 as a Public Company with its shares quoted on Karachi and Lahore Stock Exchanges of Pakistan. The registered office of the Company is situated in 29-Industrial Estate, Jamrud Road, Peshawar. The principal activities of the company are manufacturing of ceramic tiles, sanitary wares and related ceramic products.
- 1.2 The Company's accumulated losses exceeds its share capital by Rs. 52.9 million (June 30, 2012 : Rs. 63.8 million). Current liabilities exceeded its current assets by Rs. 231.7 million (June 30, 2012: Rs. 239.9 million). These conditions indicate the existence of material uncertainty which casts doubt about the Company's ability to continue as a going concern. Furthermore, the ability of the Company to continue as a going concern is dependent upon its ability to meet the repayment terms prescribed in the Settlement Agreement dated March 05, 2009 with its creditors, relating to long term financing.

These condensed interim financial statements have been prepared on a going concern basis without any adjustments to assets and liabilities. The shareholder has made a commitment not to seek repayment of the long term loan due to him within the foreseeable future. Moreover, management has plans to increase profitability by introducing new designs and sizes of wall tiles. Further the installation of the new plant is in process. This new plant is capable of producing different sizes of wall tiles as well as floor tiles. In the opinion of the management future profits shall wipe out the accumulated losses and increase equity of the Company. Accordingly, management is confident that they will succeed in their efforts to continue the Company as a going concern.

### 2 BASIS OF PREPARATION

### 2.1 Statement of compliance

These condensed interim financial statements are unaudited but subject to the limited scope review by auditors and are being submitted to the shareholders as required under section 245 of the Companies Ordinance, 1984.

This condensed interim financial report of the Company for the six month period ended December 31, 2012 has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.

These condensed interim financial statements do not include all the information and disclosures required for full annual financial statements and should be read in conjunction with the annual financial statements of the Company as at and for the year ended June 30, 2012.

The comparative balance sheet presented in this condensed interim financial statements has been extracted from the audited annual financial statements of the Company for the year ended June 30, 2012, whereas the comparative condensed interim profit and loss accounts, condensed interim statement of comprehensive income, condensed interim statement of cash flow and condensed interim statement of changes in equity are extracted from the unaudited interim financial statements for the half year ended December 31, 2011.

### 2.2 Basis of measurement

These condensed interim financial statements have been prepared under the historical cost convention except for certain fixed assets which have been stated at revalued amount.

These condensed interim financial statements have been prepared following accrual basis of accounting except for cash flow information.

### 2.3 Functional and presentation currency

These condensed interim financial statements have been presented in Pak Rupees, which is the functional and presentation currency of the Company.

### 3 ACCOUNTING POLICIES

The accounting policies adopted and methods of computation followed in the preparation of these condensed interim financial statements are same as those for the preceding annual financial statements for the year ended June 30, 2012. The following standards, amendments and interpretations of approved accounting standards became effective during the period, however, these do not have a significant impact on the Company's condensed interim financial statements:

- IAS 1 Presentation of Financial Statements Amendments to revise the way other comprehensive income is presented
- IAS 12 Income Taxes

The Company expects that the adoption of the above amendments and interpretations of the standards will not affect the Company's financial information in the period of initial application.

### 4 TAXATION

The provision for taxation for the half year and quarter ended December 31, 2012 has been made using the estimated effective tax rate applicable to expected total annual earnings.

### 5 ESTIMATES

The preparation of condensed interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates. The significant judgments made by management in applying the Company's accounting policies and key sources of estimation of uncertainty are the same as those that were applied to the financial statements for the year ended June 30, 2012.

|     |   | December 31,<br>2012<br>Rupees<br>Unaudited | June 30,<br>2012<br>Rupees<br>Audited |
|-----|---|---|---------------------------------------|
| 6   | OPERATING FIXED ASSETS                              |   |                                       |
|     | Opening written down value                          | 632,785,637                                 | 650,447,527                           |
|     | Add: Revaluation during the period / year           | -   | 35,560,289                            |
|     | • • •   | 632,785,637                                 | 686,007,816                           |
|     | Less: Depreciation charged during the period / year | 24,482,437                                  | 53,222,179                            |
|     | Closing written down value                          | 608,303,200                                 | 632,785,637                           |
| 7   | SHARE CAPITAL                                       |   |                                       |
| 7.1 | Issued, subscribed and paid up capital              |   |                                       |
|     | 7,741,200 (June 30, 2012: 7,741,200) ordinary       |   |                                       |

### 7.2 Authorized share capital

This represents 75,000,000 (June 30, 2012: 8,000,000) ordinary shares of Rs. 10 each amounting to Rs.750,000,000 (June 30, 2012: 80,000,000).

| December 31, | June 30, |
|--------------|----------|
| 2012         | 2012     |
| Rupees       | Rupees   |
| Unaudited    | Audited  |

77,412,000

77,412,000

### 8 CURRENT PORTION OF LONG TERM FINANCING

shares of Rs.10/- each fully paid in cash

| Current portion | 8.1 | 114,126,275 | 114,126,275 |
|-----------------|-----|-------------|-------------|
|                 |     | 114,126,275 | 114,126,275 |

- 8.1 This represents interest free loan received from 10 financial institutions under a settlement agreement and is repayable in 36 equal monthly installments starting from March 2009. In 2006, the Company approached The State Bank of Pakistan's Committee for Revival of Sick Industrial Units (CRSIU) for restructuring of outstanding liabilities. CRSIU arranged the meeting of all the participant financial institutions in which CRSIU directed all the financial institutions to reduce their respective loans proportionally to the forced sale value of the project of Rs. 168 million. The settlement agreement between the parties was signed on March 05, 2009.
- 8.2 As per the agreement in case the Company fails to pay three consecutive monthly installments, the write off/waiver to be granted by the financial institutions in accordance with the decision of CRSIU dated August 19, 2006 and under the settlement agreement of certain portions of their principal outstanding amount and whole of the mark up shall become ineffective and stand revoked. This shall render the Company being liable to immediately pay the total outstanding amount to the financial institutions along with all mark up, profits, compensation, charges, cost and other amounts in the same manner as it would have been if this agreement had not been entered into. Further, a fresh cause of action shall become available to the financial institutions to recover their outstanding amounts along with all mark up etc by exercising, judicial and other legal remedies available to them.

During the year ended June 30, 2010, the Company had delayed three consecutive installments as per payment terms prescribed in their settlement agreement with financial institutions and continued the payment of the loan installments during the year. As yet no correspondence has been received by the Company from the financial institutions regarding initiation of any legal proceedings against the Company, the effect of delayed payment has not been incorporated in these interim financial statements.

### 9 CONTINGENCIES AND COMMITMENTS

### 9.1 CONTINGENCIES

- 9.1.1 As per settlement agreement with the creditor banks, no interest has been accounted for subsequent to the settlement agreement relating to long term financing in prior years. The loan has been fully repaid during the year, however, no objection certificates (NOCs) from few financial institutions are outstanding to date to confirm the final settlement of the loans, interest and vacation of charges/mortgages on the Company's assets. As no event of default has been communicated to the Company to date, the amount of default, if any, can not be accurately quantifiable.
- 9.1.2 Through the Finance Act, 2006 an amendment was made in section 12 (i) of the Worker's Welfare Fund Ordinance, 1971 (the WWF Ordinance) by virtue of which the taxpayers was required to pay WWF, where return of the Income Tax is required to be filed under this Ordinance, on the profit before taxation as per accounts or the declared Income as per return of Income, whichever, is higher.

During the previous year the Lahore High Court has struck down the above mentioned amendment of the WWF Ordinance. The management is of the opinion that the amendment having been stuck down, the provisions of the amended Ordinance are no longer applicable to the Company. Accordingly no provision has been made for the current period in respect of Worker's Welfare Fund.

### 9.1.3 Noman Ghani vs. FCL & others:

This is the recovery suit against the Company. In this suit original claim was of Rs. 1,248,172. Later on, the petitioner submitted another application for amendment of plaint for recovery of Rs. 20 million plus 18% being current bank interest. The application was dismissed and they filled an appeal against the order in the District court. The District Judge dismissed their claim of 20 million and partially allowed the interest. The matter is still pending before the trail court. The Company has not incorporated the contingency as the management is of the view that the case will be settled in favour of the Company.

### 9.1.4 Sardar Asif vs. FCL:

An ex-party decree was issued in favor of one of the past suppliers of the Company, by the Civil Court, Peshawar, against the claim of Rs 1,450,000, for the possession of the property of the Company bearing plot No 21, 22 & 23 situated at Peshawar. The case was filed by the supplier before the acquisition of the Company by the current management. The case is now pending before the Civil Court, Peshawar to set aside the ex-party decree.

9.1.5 Guarantee has been issued by Silk Bank Limited on behalf of the Company in the normal course of business in favour of M/s Sui Northern Gas Pipelines Limited aggregating to Rs. 20.627 million (2011: Rs. 11.167 million).

### 9.2 COMMITMENTS

9.2.1 The Company has commitments of Rs. 8.630 million (June 30, 2012: Rs.3.804 million) against import of raw materials, Rs. 4.311 million (June 30, 2012: Rs.0.903 million) against import of stores and spares, in respect of outstanding letter of credit and telegraphic transfer and Rs. Nil (June 30, 2012: Rs. 12.920 million) against construction of building.

### 10 (LOSS) / EARNINGS PER SHARE- BASIC AND DILUTED

|  | Half Year            |                  | Quarter I    |           |  |
|--|----------------------|------------------|--------------|-----------|--|
|  | Decembe              | r 31,            | Decembe      | er 31,    |  |
|  | 2012                 | 2012 2011 2012   |              | 2011      |  |
|  | Rupees               | Rupees           | Rupees       | Rupees    |  |
| There is no dilutive effect on the basic earn      | ings per share of th | e Company, which | is based on: |           |  |
| (Loss) / profit after taxation - ( <i>Rupees</i> ) | (1,426,025)          | 24,425,760       | (202,635)    | 4,737,927 |  |
| Weighted average number of ordinary                |                      |                  |              |           |  |
| shares - (Number of shares)                        | 7,741,200            | 7,741,200        | 7,741,200    | 7,741,200 |  |
| (Loss) / earnings per share - (Rupees)             | (0.18)               | 3.16             | (0.03)       | 0.61      |  |

### 11 TRANSACTIONS WITH RELATED PARTIES

The related parties and associated undertakings of the Company comprise of group companies, other associate companies, directors and key management personnel. Transactions with related parties and associated undertakings during the period are as follows:

|   |                     | Half Year ended |           | Quarter Ended |        |
|---|---------------------|-----------------|-----------|---------------|--------|
|   |                     | Decem           | ber 31,   | December 31,  |        |
|   |                     | 2012            | 2011      | 2012          | 2011   |
|   |                     | Rupees          | Rupees    | Rupees        | Rupees |
| Relation with the                       | Nature of           |                 |           |               |        |
| Company                                 | Transaction         |                 |           |               |        |
| Associated Company                      |                     |                 |           |               |        |
| Toyota Rawal Motors (Private) Limited   | - Sales of tiles    | -               | 2,500,000 | -             | -      |
| (= ==================================== | - Interest on short |                 |           |               |        |
|   | term borrowings     | 107,471         | 135,431   | 53,736        | -      |
|   | - Rent expense      | 258,000         | -         | -             | -      |

11.1 The transactions with key management personnel includes remuneration and other benefits under the terms of their employment which are as follows:

|                         |           | Half Year Ended<br>December 31, |         | Ended<br>er 31, |
|-------------------------|-----------|---------------------------------|---------|-----------------|
|                         | 2012      | 2011                            | 2012    | 2011            |
|                         | Rupees    | Rupees                          | Rupees  | Rupees          |
| Chief Executive Officer | 960,000   | 900,000                         | 480,000 | 450,000         |
| Directors               | 321,000   | 321,000                         | 160,500 | 160,500         |
| Executives              | 541,500   | 481,500                         | 270,750 | 240,750         |
|                         | 1,822,500 | 1,702,500                       | 911,250 | 851,250         |

### 12 DATE OF AUTHORIZATION

These condensed interim financial statements were authorised for issue on February 28, 2013 by the Board of Directors of the Company.

### 13 GENERAL

Figures have been rounded off to the nearest rupee.